



Finance Contract:	SERBIAN INLAND WATERWAY INFRASTRUCTURE Finance Contract between the Republic of Serbia and European Investment Bank (Official Gazette of the Republic of Serbia - International Contracts No. 02/2019)
Procurement procedure:	Works on reconstruction and expansion of the Bogojevo Port in Serbia
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## Clarification No. 1 to TD

### Clarification of Volume 1, Section 1, Instructions to Tenderers

QUESTIONS	ANSWERS
<p><b>Question No 1</b></p> <p>We refer to the Tender Dossier and, in particular, to 'Volume 1, Section 1 – Volume 1.1 Instructions to Tenderers', The Tender Document stipulates that, in the case of a consortium, the lead member must be able to carry out at least 50% of the contract works using its own resources, and that the other consortium member(s) must be able to carry out at least 20% of the contract works using their own resources.</p> <p>However, the Tender Documents do not expressly specify the scope of application of this requirement. In this respect, we kindly request clarification as to whether:</p> <p>the above-mentioned percentages are intended to apply <b>exclusively to the execution phase of the Contract</b>, i.e. as a requirement governing the actual allocation and performance of the works after contract award; or</p> <p>the requirement also applies at the <b>tender submission and evaluation stage</b>, meaning that the lead member must individually demonstrate, within the selection criteria (experience, technical capacity, personnel and equipment), compliance corresponding to at least 50% of the relevant requirements, and the other consortium member(s) to at least 20%.</p>	<p><b>Answer No 1</b></p> <p>Instructions to Tenderers, Article 12.2. Paragraph 2 reads: "If a tender is submitted by a consortium, unless specified, the selection criteria will be applied to the consortium as a whole". Please note that the question raised refer to execution phase of the Contract. If any particular selection criteria do not state percentage of requirement the above stated applies.</p>



<p><b>Question 2</b></p> <p>The Tender Document, in particular the 'Volume 1, Section 1 – Volume 1.1 Instructions to Tenderers', requires the tenderer to demonstrate experience with three contracts, each with a minimum value of EUR 15 million.</p> <p>However, for key personnel, the required experience refers to contracts with a minimum value of EUR 30 million.</p> <p>We kindly ask whether this difference is intentional, or whether the EUR 30 million threshold for personnel experience is a clerical inconsistency and should correspond to the EUR 15 million contract value required for general experience.</p>	<p><b>Answer 2</b></p> <p>It is not a mistake, the amounts stated refer to different requirements, therefore they are different.</p>
<p><b>Question 3</b></p> <p>The Tender Document in particular the 'Volume 1, Section 1 – Volume 1.1 Instructions to Tenderers' requires the submission of three reference contracts completed within the last 10 years.</p> <p>However, in the tender form Form 4.6.4.1 under Tender Dossier 'Volume 1, Section 4 – Volume 1.4.6 techofferform', the reference period is indicated as the last 5 years.</p> <p>As these requirements are not consistent, we kindly request clarification on which time period shall prevail for the purpose of demonstrating the required contract experience.</p>	<p><b>Answer 3</b></p> <p>The requirement as stated in the Instructions to Tenderers prevails the number in the form, therefore 10 years is valid.</p>